

Platform	Location	Type	Title	Description
Capital	North America	Marketing	New Product Development Leader	A large distributor has been researching new Value propositions for its credit product. The current portfolio has over 6mm active customers and generates \$6B per year in sales. The client is interested in a new value positioning for the program. ECLP is responsible for assisting in the design and roll out of the new value proposition. This includes program design, project planning, marketing plan and program execution.
Capital	North America	Marketing	Sales Force Effectiveness Analyst	ECLP will act as one of the primary leads behind the development of the weekly Equipment Finance (EF) Growth Room (GR) reviews and sub-platform deep dives - supporting an ongoing effort of driving transparency within the business. ECLP will partner with Sales Force Effectiveness managers and communication leads to attain this goal. Manage and expand upon the weekly Growth Room reporting process, and meet the review requirements and deadlines at both the Equipment Finance and GE Capital Americas business levels.
Capital	North America	Sales	AVP Sales	ECLP will play a key role in the sales and marketing success of the Northeast Team. Two of these rotations have resulted in permanent placement with the group after graduation. This rotation will support a team of 7 originators and the team leader in the Northeast market. It is a great opportunity for an individual to gain first hand experience being part of a deal team.
Capital	North America	Sales	Origination/BD Associate	Working directly for the originations team leader, the ECLP will be an integral part of the sales team and will interact daily with the sales reps and key prospects, while supporting key elements of the sales process. ECLP will identify new business opportunities that can result in incremental volume for the business; increase deal conversion rates; coordinate with Risk and Capital Markets to assess new business opportunities; significant interaction with customers, prospects and lead sales representatives.
Capital	North America	Risk	Sponsor Finance Risk Underwriting	GE Antares Sponsor Finance provides its clients with Senior Secured Loans to finance LBOs, Dividend Recaps, refinancing and general corporate purposes. GECA Sponsor Finance covers a wealth of small, mid and large cap private equity firms (the "Sponsors"). The ECLP candidate will be assigned to deal teams according to deal flow and demand for resources.
Capital	North America	Business Development	GE Real Estate Global Strategy & Research ECLP	GE Capital Real Estate's Global Investment Management team is paving the way for the future of Commercial Real Estate within GE. As part of the Global Investment Management team, the Global Research team takes part in determining the strategies. Global Investment Management (GIM) is at the core of this strategy and is reshaping the business in an institutional private equity/asset management model. In this rotation ECLP will work with senior real state leadership to develop strategy for Global Investment Management platform. Will support re-occurring research publications and developed new research initiatives.

